

TEAMWORK MINDSET QUIZ

MINDSET		2 POINTS	5 POINTS	8 POINTS	11 POINTS	SCORE NOW	FUTURE SCORE
1	UNIQUELY VALUABLE TEAMWORK	Your personal motto is, "I can do it better myself" - you feel that no one else will do it the right way or to your standards	You make attempts to delegate and work with the team, but you're often disappointed with the results and have to take back the task or project and re-do it, which you find frustrating and annoying.	You work with the team on projects that aren't within your wheelhouse. You don't do this until you feel as though you have a really good grip on the activity - you want to make sure you can be backed-up if needed.	You value and appreciate your own unique skills and those of your teammates, and are always on the lookout for new unique skills and talents with whom to partner.		
2	GROWTH-ORIENTED & OPEN MINDED	You already know everything you need to know, and new ideas simply clutter up your thinking and slow you down.	You wish people would volunteer new ideas, but they don't, or if they do, they're not very good. Don't they know any better?	You'll ask for ideas when you don't know what to do, but then usually have to adapt the ideas to make them fit your idea of reality. Anything too far outside the norm makes you nervous, and it's not worth the risk.	Your focus is on being part of a team that's open to new ideas, strategies, and tools, and you're constantly looking for ways to help yourself and your team grow and be more successful.		
3	FOCUSED & ENGAGED	You're not fully invested - and neither is the rest of the team. You all have lots of things on the go, and you're waiting to see which one shows the most promise. You're always looking for the better opportunity.	Your company/team is okay, but you know there are better ones out there. People do what they're supposed to do at a competent level but aren't willing to do more.	Your take pride in your work, as does your team, and they're good at what they do, if not very innovative. What everyone wants out of their role is a steady income, a decent environment, and job security.	Your long-term mission is aligned with your company's. You care passionately about it, and you're fully committed to doing everything you can to make it happen.		
4	COOPERATIVE & COLLABORATIVE	You believe that, left to their own devices, people won't do what they're supposed to do, and you must maintain order and discipline.	When you share some responsibility and authority with people, they usually mess it up. You try, but very few people seem to have the wherewithal for collaboration	As long as there are conventions and rules in place, you're happy to let people have some say in how you do things together. People see you as a benevolent teammate, and you're good with that.	You recognize that breakthrough ideas come from everyone. You actively encourage your teammates to contribute, collaborate, and cooperate, and you celebrate their successes.		
5	PERSONALLY ENRICHED	Your education, personally and professionally, is as far as it's going to go. You see no need or room for growth of your skills and knowledge.	You often think about taking some classes or picking up a business-related book every now and then, but you haven't pulled the trigger yet.	You enjoy when people present you with options to personally enrich yourself. When someone provides you with an article or video, you often find it informative and helpful.	You take the initiative to personally enrich yourself beyond set expectations. You want further certifications, take classes and read books and trade journals that help increase your value to your team.		
6	RESULTS-FOCUSED	You work your eight hour shift five days a week and that's all that should be required of you. If you could, you'd have everyone punch a time clock.	You wish people could be more trustworthy, but they're not. There are some people you know you can count on, but the jury is out on everyone else.	You don't worry too much about how much time people spend working, as long as they're getting their jobs done.	You're focused on results, not just the time and effort required. You know that having superior skill and passion allows people to get things done much more quickly with better results. You are engaged and can be trusted.		
7	RELATIONSHIP-FOCUSED	You prefer that your time is spent focusing solely on your work. Interacting with others in person or on the phone, be it clients or teammates, is distracting and a waste of your time.	If you must answer client calls and engage with your teammates infrequently, you're okay with that. Having contact with others infrequently isn't a deal-breaker.	Your interactions with clients and teammates are friendly and courteous. You know that it's required of you to present a warm, caring demeanor towards others.	You realize that building meaningful relationships with both your teammates and clients is critical to the firm's success. You thrive in an atmosphere that feels like family.		
8	COMMUNICATIVE & RESPONSIVE	You get around to responding when you can. You usually have to be reminded to do so, and you still won't do it right away because you want more time to formulate a response.	You often feel inundated with inquiries. Consequently, you prioritize, which sometimes leads to untimely responses or even questions falling through the cracks.	You have good written and verbal communication skills, and you reply in a timely manner.	You know that open communication and a timely response is paramount to your success and the success of the firm. You have superior verbal and written communication skills.		
SCORECARD							